

(Senior-) Structurer Financial Products

Innovate and create new Financial Products at Helveteq AG



Helveteq AG

Rooted in the financial center of Switzerland, fully dedicated to positively impact society and the environment through its services and products, Helveteq is the issuer of ESG-transparent investment products, with an outstanding international network. We offer Exchange Traded Products (ETPs) for Investors, non-Exchange Traded Products (nETPs) for External Asset Managers, and optimized capital conduits for Banks. Helveteq successfully combines traditional strengths such as excellence and universality of services with continuous innovation in fintech and sustainable finance, as for example our initiative "Crypto goes Carbon neutral".

To strengthen our team, we are looking for self-driven, entrepreneurial thinking (Senior-) Structurer Financial Products.

We look for:

The ideal candidates will have very strong financial products and business development skills in both the financial and blockchain sectors with access to a consolidated network including external asset managers (EAMs) and financial institutions (FIs). A master's degree and or a solid education in finance will help to take advantage of future opportunities.

You will be highly familiar with developing new products and business opportunities in cooperation with prospective clients. The relationships you bring with you will broaden the company's reach and market penetration in a sustainable way.

You have excellent project management skills, a natural ability to build outstanding relationships with internal and external clients, and a strong work-ethic. Analytical thinking and a passion for detail are required in this role. You should be familiar with the regulatory boundaries, the competitive landscape and upcoming trends in Helveteq's business area.

You care about the society and the environment. You are highly motivated to provide sustainable client solutions in a financial market environment that needs to change for the better fast.

As a rapidly growing new company with ambitious goals, we are in need of new colleagues who can develop new products and business opportunities. We are looking for strong team players who enjoy working in a diverse team of highly skilled professionals. We expect you to share our passion for the environment and believe that a company is successful not only through its value creation for the direct stakeholders but also by contributing to the wellbeing of our planet.

Fluency in English and German required.

Job Responsibilities:

- Develop new business opportunities and products
- Manage the operational setup of new products and services
- Cooperate with the firm's service partners to deliver new solutions
- Keep the firm abreast of regulatory changes and opportunities
- Engage with current and prospective investors
- Manage and educate junior colleagues and trainees

We offer:

We have a very progressive and dynamic team environment. We are demanding and respectful with each other, always keeping client needs and the environment in our focus.

We offer an appropriate salary and standard social security programs. Total compensation is geared towards success incentives.

Furthermore, we offer flexible time management and a great location (headquarters on the shores of Lake Zürich in Pfäffikon SZ with a representative office in Zollikon ZH) and modern infrastructure.